

Apr 2010 - News

Home - Contact - About

Sale and leasebacks increase

Industry sources tell me that Sale and leaseback is on the increase. With more businesses taking advantage of the equity release and subsequent simplified administration that contract hire offers.



This also allows the business to convert all current vehicles to fixed price maintenance arrangements paid for and administered by the contract hire company.

Fleetdrive have helped businesses from 5 up to 80 vehicles with this type of transition - call us for more details.

Seminar 19th May, Marlow - Business Vehicles - The next five years



Fleetdrive will host another of it's popular seminars in May. **We already have 25 delegates confirmed with fleets from 5 up to 600 vehicles.** Presentations from Lex Autolease, Renault and RAC risk management will aim to help business owners not only get better value today but also

evaluate some of the upcoming developments in the fleet arena.

Areas covered will include new technology vehicles, taxation, safety and financing. There will also be a range of Renault cars and vans for evaluation.

A FREE prize draw has also been added with an RAC Satnav and a full hospitality day at Renault's World Series meeting at Silverstone on offer.

[Download details or](#) if you are interested in finding out more

Online quotes

Special Offers



Skoda Octavia 1.9tdi hatch SE man

Limited Stock offer - Estate/Elegance also available!!

10k No Maint - £199 + VAT

20k with Maint - £250 + VAT

3 in advance followed by 35 monthly rentals - Met Paint (All rentals exclude VAT)

More offers..



Mercedes E200cdi Sport Man 4dr Man

10k No Maint - £420 + VAT

20k with Maint - £527+ VAT
3 in advance followed by 35 monthly rentals - Metallic Colour (All rentals exclude VAT)

More offers..

please call Mike Potter on 0800 192 1792 or email seminar@fleetdrive.co.uk



Click to find out what customers say about our service

Study reveals massive reliance on Grey Fleet.

The extent to which grey fleet vehicles are being used as an alternative to company cars has been revealed in a major industry survey.

Grey fleet vehicles are those that are privately owned, insured and maintained but used by employees for business travel.

Detailed research carried out by Fleet News' sister company Sewells, in association with the Energy Saving Trust, has revealed that nearly one-third (31%) of grey fleet vehicles cover more than 7,000 miles a year on business.

The research also revealed that 24% of grey fleet vehicles cover more than 10,000 miles a year on business-related travel.

Many companies surveyed were unable to confirm the size of their grey fleet or the mileage vehicles covered – often because this information is handled by other departments.

However, across a sample of 197 companies covering every sector of business, Sewells researchers established that these companies ran a total of 59,000 grey fleet vehicles - an average of 300 each.

While mileage varied from below 1,000 business miles a year to more than 20,000, the industry average was 8,670, which using Approved Mileage Allowance Payment (AMAP) rates would cost employers £3,468 per year per vehicle.

Few companies hold a complete record of their direct spending on drivers covering business mileage in private vehicles.

However, the survey has put the hidden costs of running grey fleet vehicles into perspective. Just among the survey sample, the potential mileage reclaims could potentially reach more than £200 million a year.

The high costs involved in grey fleet have been recognised most by



Nissan Qashqai 2wd 1.5dci Visia

Ultra frugal and now great value
10k No Maint - £219 + VAT

20k with Maint - £283 + VAT

3 in advance followed by 35 monthly rentals - Solid colour (All rentals exclude VAT)

[More offers..](#)



Ford transit 17 Seat minibus 100

10k No Maint - £349 + VAT

20k with Maint - £445+ VAT
3 in advance followed by 47 monthly rentals - Solid colour (All rentals exclude VAT)

[More offers..](#)



BMW 320ED 4dr man

the public sector, with research estimating that business mileage in private vehicles makes up around 57% of total road mileage in the sector.

Across the whole sector, this could add up to as much as 1.4 billion miles every year.

To help companies assess the potential savings available, the Office of Government Commerce has published a business case for reviewing grey fleet in favour of other transport options, ranging from lease and rental cars to public transport.

Sewells carried out the research into grey fleet as part of a wide ranging survey into fleet attitudes to the environment for the Energy Saving Trust.

Of course Grey Fleet vehicles also suffer from a lack of supervision and the inherent risks via duty of care and health and safety legislation.

Ask us about contract hire and how services and expertise designed to help SME's with their business vehicles - to find out more call us on 0800 1971297

Need Documentation for your fleet?

Contact us or [CLICK HERE](#) to obtain your FREE driver handbook and car policy templates.

Freephone 0800 1971297

Fleetdrive Management Ltd, Harleyford Marina, Henley Road, Marlow, Bucks SL72DX

Tel 0800 1971297 - Fax 0870 224 5056

CO2 109g/km - 72 MPG extra urban!!

10k No Maint - £353 + VAT

20k with Maint - £410+ VAT

3 in advance followed by 35 monthly rentals - Solid colour (All rentals exclude VAT)

[More offers..](#)

All the above are based on 36 months agreements unless otherwise stated. Based on contract hire agreement. Written details available on request. Specs may differ to the picture so please check. Subject to credit approval and manufacturer lead times.

Get more for your money with Fleetdrive. We search for the best value for you obtaining competing quotes for each of your cars or vans.



Contact us today for quotes on contract hire, finance lease etc.

